



Where health innovation grows stronger, together

Membership Benefits 2025



One Cluster for One Health

Biovia is the health innovation cluster for Flanders, Belgium. As one of our members, you are part of a thriving, diverse community uniting human and planetary health.

5 domains

Medical biotech

- Medtech
- Digital health
- Agtech
- Industrial biotech

Over 400 members

Innovative companies

- Universities & research institutes
- Hospitals & healthcare providers
- Service providers
- (Bio)incubators

Investors

- Industry associations
- & clusters

bodies

Policymakers

Many strategic partners

Non-dilutive funding

Our mission is to help our members succeed

Biovia is an industry-driven membership organization—everything we do is driven **by our members, for our members.**

We help health innovators bridge the gap between research and market to **turn science into business success.**

Our vision is for Flanders to become a globally connected, industry-driven powerhouse developing **impactful**, **sustainable solutions for a healthier future**.



How we support you



Fund

We help you obtain non-dilutive R&D funding and capital to scale your science and business



Educate

We provide the information and skills you need to grow your organization and horizons



Connect

We connect you with the partners and talent you need to succeed in Flanders and beyond



Represent

We act as a unified voice for our members, advocating for a stronger health innovation ecosystem

What do you gain as a member of Biovia?

Get access to €8 million in non-dilutive funding, earmarked by VLAIO each year for crossdomain R&D projects. Our experts advise your consortium on the right VLAIO channels for your innovation and provide feedback on your innovation goals, business case and valorization approach. We guide you through the application process and help you prepare for the defense.

Gain opportunities for European non-dilutive funding through our international network and projects (e.g. HealthChain).

Raise capital by pitching at events like the HealthTech Investor Summit. You'll receive feedback on your pitch deck and have it sent to investors relevant to your domain in our international network.

Take part in free coaching, info sessions, workshops and courses to help you overcome key challenges, such as:

- International market access (e.g. Say Yes to the US; Internationalization course for healthtech startups)
- Access to R&D funding (e.g. Project building workshops)
- Raising Venture Capital (e.g. Pitch like a Pro)
- Reimbursement & regulatory hurdles (e.g. NoBoCap project workshops)

Share your expert knowledge by taking part as an educator, running or contributing to a course supported by us, gaining visibility and recognition in the Flemish ecosystem.

Hit the stage and network at our flagship events where you'll have the chance to present your innovation, moderate or take part in panels, with a 20–30% discount on tickets, booths, sponsorships and pitching packages.

Meet international partners and investors, including as part of our Flemish delegation on international missions and BioUS/EU/Japan with Flanders Investment & Trade (FIT).

Connect with peers and mentors through high-level networking events like our CEO roundtables.

Showcase your organization and increase your reach through our newsletter (~3.5K subscribers), social media (~14.5K LinkedIn followers) and members portal, where you can share your news, events & job vacancies with the local and international health innovation ecosystem.

Gain insights and share your news with BioVox, our partner news platform, where you receive a 50% discount on sponsored content like articles, press releases and events shared in the monthly newsletter (~10K subscribers).

Shape the future of the ecosystem by taking part in our strategic roadmap exercises and assembly, ensuring your needs and challenges are addressed.

Make sure your voice is heard by the right decision makers when we advocate for improvements to policy and regulations (e.g. by providing input from our members for the EU Biotech Act).

Lower the barriers for your current and future success by supporting our efforts to make innovation easier (with partners like EuropaBio, BeMedtech and CEBR).

Contribute to cutting-edge science by taking part in our EU projects, such as:

- <u>NoBoCap</u>—Enhancing the efficiency of Notified Bodies and Market Operators
- PRECISEU—Reducing fragmentation in ATMP and health data innovation in Europe
- STEP4NAMs—Developing new methodologies to replace animal testing
- <u>B-Trust</u>—Building public trust in biotechnology for the agrifood and bio-based sectors



Our Flagship Events

- Knowledge for Growth

 —Largest regional conference for biotech and health innovation
 in Europe (1000+ attendees from industry and academia)
- <u>Science for Health</u>—In-depth Belgian conference on a 'Biology meets technology' theme,
 e.g. Gene Therapy; Al, Data & Digitalization (300+ attendees from industry and academia)
- HealthTech Investor Summit

 —Main European event dedicated to connecting healthtech
 entrepreneurs with investors (450+ attendees from 27 countries)
- <u>Health on Stage.be</u>—Matchmaking event with Belgian hospitals reverse-pitching to innovative companies

Become a member

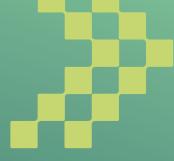
Biovia is a living network where we grow stronger, together.

Join us to forge a path to a healthier future for people and planet.

Join us







Biovia membership is an investment in your future—strengthening both your organization and the entire health innovation ecosystem around you. As a member, you gain access to funding opportunities, skills, visibility, strategic connections and preferential rates—a broad range of benefits to help you achieve success.

		R&D Companies*	R&D Service Providers, etc.*
Startups (<2 years old, <10 FTE)		Free	Free
Startups (2-4 years old, <10 FTE)		50% fee reduction	50% fee reduction
1-5 FTE		600	800
6-10 FTE		1200	1600
11-25 FTE		1500	2 000
26-49 FTE		2 812	3 750
50-250 FTE		3 375	4 500
>250 FTE**	<25M	6 000	8 000
	25-50M	9 375	12 500
	50-75M	15 000	20 000
	75-120M	19 875	26 500
	>120M	26 250	35 000
University hospitals			
and Strategic Research Centers			25 000
Universities			5 000
University colleges			1500
Non-profit organizations			
(e.g. health, patient, and farmers organizations)			1 500

^{*}All fees in EUR and excl. VAT



^{**}Based on annual revenue

Get in touch

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